

VITA

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Education

B.A. 1970 Washington University, St. Louis, Missouri (Physics)

M.A. 1973 University of Illinois, Champaign-Urbana, Illinois (Psychology)

Ph.D. 1974 University of Illinois, Champaign-Urbana, Illinois (Psychology)
(Major: Social psychology; Minors: Quantitative psychology, Personality)

Professional History

1974-1979 Assistant Professor of Psychology, University of California at San Diego, La Jolla, California

1979-1981 Assistant Professor of Psychology, Michigan State University, East Lansing, Michigan

1981-1985 Associate Professor of Psychology, Michigan State University, East Lansing, Michigan

1985-2014 Professor of Psychology, Michigan State University, East Lansing, Michigan

1995 (Jan.-July) Visiting Professor of Organizational and Social Psychology, Leiden University, Leiden, The Netherlands

2003 (Feb.-Aug.)	Visiting Professor, Centre for Group Processes, University of Kent, Canterbury, United Kingdom
2006-2013	Honorary Professor, School of Psychology, University of Kent, Canterbury, United Kingdom
2008-2014	Adjunct Professor, Michigan State University College of Law, and Research Associate of The Geoffrey Fieger Trial Practice Institute, MSU College of Law
2010-2013 (Jan-Apr)	Honorary Professor and Visiting Scholar, Centre for the Study of Group Processes, School of Psychology, University of Kent, Canterbury, United Kingdom
2014-present	Emeritus Professor of Psychology, Michigan State University, East Lansing, Michigan
2013-present	Professor of Social Psychology, School of Psychology, University of Kent, Canterbury, United Kingdom

Honors and Fellowships

1970 Phi Beta Kappa, Summa Cum Laude BA
 1971-1974 NIMH Traineeship in Measurement Psychology
 1980 Membership in The Society of Experimental Social Psychology
 1984 Fellow of APA (Division 8 of APA)
 1989 Fellow of APS
 1992 Membership in Sigma Xi
 1993 Who's Who in Science and Engineering
 1994 Fellow of the American Association of Applied and Preventative Psychology
 1999 Fellow of SPSSI (Division 9 of APA)
 2006 Appointed Honorary Professor of the Department of Psychology, University of Kent
 2010 Fellow of the Midwestern Psychological Association
 2010 Fellow of the Society of Experimental Social Psychology
 2014 Joseph E. McGrath Award for Lifetime Achievement in the Study of Groups (awarded by INGroup, The Interdisciplinary Network for Group Research)

Editorial Service

Associate Editor, *Group Processes and Intergroup Behavior*, 2007-2013

Associate Editor, *Personality and Social Psychology Review*, 1995-1997

Associate Editor, *Journal of Personality and Social Psychology-Interpersonal Relations and Group Processes*, 1986-1990.

Guest Editor, *Group Processes and Intergroup Behavior*, Special issue in tribute to James H. Davis, 2010-2012.

Associate Editor, *Encyclopedia of Group Processes and Intergroup Relations*, Sage Publications, 2007-2009

Guest Editor, *Organizational Behavior and Human Decision Processes*, Special Issue on Social Decision Schemes, 1998-99.

Guest Editor, *Social Behaviour*, Special Issue on Applied Aspects of Social Dilemmas, 1988-89.

Consulting Editor, *Journal of Personality and Social Psychology-Interpersonal Relations and Group Processes*, 1979-1983, 1985, 1990-2013.

Editorial Board, *Journal of Experimental Social Psychology*, 1979, 1980, 1988-2013.

Editorial Board, *Review of Personality and Social Psychology*, 1986-1989.

Editorial Advisory Board, *Law and Human Behavior*, 1985-1991, 2000-2013.

Board of Consultants, *European Journal of Social Psychology*, 1990-1995, 1998-2003.

Consulting Editor, *Group Processes and Intergroup Relations*, 1999-2007.

Consulting Editor, *Group Dynamics*, 2003-2012.

Editorial Board, *Personality and Social Psychology Review*, 2003-2013.

Consulting Editor, *Social Psychology* (formerly *Zeitschrift für Socialpsychologie*), 2007-2013.

Major Service to Professional Organizations

Committee of Judges for the Dissertation Prize of APA Division 9, The Society for the Psychological Study of Social Issues, 1979, 1980, 1981, & 1982 (Chair).

Program chair, 1983 Annual Convention of the American Psychology-Law Society.

Member of Courtwatch Committee, SPSSI, 1982-1985.

Midwestern Psychological Association

Member, Program Committee, 1990-1992

Program Moderator (Chair) for the 1992 meetings

Secretary/Treasurer (July, 1995-1998)

President, 2000

Member of Council, 1999-2001

Program Co-chair, 1994 Pre-SESP Conference on Groups, Lake Tahoe, NV.

Society of Experimental Social Psychology

Member of the Executive Committee, 1995-1997.

Chair of the 1996 Dissertation Prize Committee.

Secretary/Treasurer, 1997

Chair of the Society, 1998

National Science Foundation, Panelist for the Social/Developmental Psychology Program, 2001-2004.

Extramural Grants

Process analysis of small group performance. National Institute of Mental Health. Research Grant for \$37,110, from 9/1/77 to 8/31/80.

Motivation losses in task-performing groups. National Science Foundation Research Grant for \$39,996, from 12/1/79 to 5/31/82.

Motivation losses in task-performing groups. National Science Foundation Research Grant for \$65,525 from 10/1/83 to 9/31/85.

The effects of pre-trial publicity on jury behavior (with J. S. Carroll and J. Alfini). Research initiation grant from the Modern Media Institute for \$45,000 from 6/1/84 to 12/31/84.

Pretrial publicity and jury behavior (with J. S. Carroll and J. Alfini). National Science Foundation Research Grant for \$97,750 from 6/1/85 to 5/31/88.

Juror comprehension of Michigan standard criminal jury instructions (with D. Koenig and G. Kramer). Michigan Bar Association grant for \$9,062 from 12/1/87 to 11/30/88.

Efficacy in social traps. National Science Foundation Research Grant for \$106,642, from 2/1/89 to 1/31/93.

Motivation gains in task groups (with L. Messé). National Science Foundation Research Grant for \$239,190 from 4/1/2000 to 3/30/2003 (no-cost extension through 4/30/05).

Jury nullification: When and how juries disobey the law (with I. Horowitz). National Science Foundation Research Grant for \$177,900 from 5/5/2002 to 12/31/2004 (no-cost extension through 12/31/05).

Group processes and motivation gains. National Science Foundation Research Grant for \$124,658 from 8/15/2005 to 7/31/2009.

Harnessing group dynamics to boost individual motivation to exercise (D. Feltz, PI; N. Kerr, Co-PI). Robert Wood Johnson Foundation Grant for \$149,927 from 9/1/2009-8/31/2011.

Cyber Partners: Harnessing Group Dynamics to Boost Motivation for More Efficient Exercise (D. Feltz, PI; N. Kerr, J. Pivarnik, L. Poultz-Snyder, & B. Winn, Co-Is). NASA grant for \$1,190,655 from 10/1/2013-9/30/2014.

Cyber Partners: Harnessing Group Dynamics to Boost Motivation to Exercise. (D. Feltz, PI; K. Pfeiffer, N. L. Kerr, & B. Winn, Co-Is). National Institute of Health grant for \$412,409 from 5/16/2013-5/15/2015.

Teaching interests

Critical thinking

Social psychology (particularly small group processes)

Psychology and the law (particularly juror/jury behavior)

Research methodology and design (from the perspectives of both the researcher and research consumer)

Statistics

Introductory psychology

Membership in Professional Societies

American Psychological Society (Charter Fellow)
American Psychology-Law Society
European Association of Experimental Social Psychology (Affiliate)
Midwestern Psychological Association (Fellow)
Society of Experimental Social Psychology (Fellow)
Society of Personality and Social Psychology (Fellow)

Professional References

Dr. John Levine, 822 LRDC Building, University of Pittsburgh, Pittsburgh, PA 15260 (jml+@pitt.edu)

Dr. Richard L. Moreland, Department of Psychology, University of Pittsburgh, Pittsburgh, PA 15260 (cslewis@pitt.edu)

Dr. Garold Stasser, Department of Psychology, Miami University, Oxford, Ohio 45056 (stassegl@muohio.edu)

Dr. Verlin Hinsz, Department of Psychology, North Dakota State University, Fargo, ND 58108 (Verlin.Hinsz@ndsu.edu)

RESEARCH INTERESTS AND ACTIVITIES

Research Interests

- a) Group task performance. Effects of group, task, and member characteristics on member motivation in task-performing groups.
- b) Social dilemmas. Study of behavior in social dilemma settings, where personal and group interest are in conflict. Particularly the impact of social norms and mechanisms of social control on cooperative behavior.
- c) Social exclusion. The perception of and reaction to cues of social exclusion.
- d) Group decision making. Development of predictive and descriptive models of the group decision-making processes.
- e) Psychology and the law. Psychological processes in the courtroom trial, particularly decision making by jurors and juries.
- f) Minority influence.
- g) Hypothesis generation and testing. Processes of translating original research ideas into written scientific reports.

Theses

Comparative tests of several predictive models of informational social influence. Doctoral dissertation,

University of Illinois, Champaign-Urbana, Illinois, 1974. (Dissertation committee: James H. Davis (Chair), Robert S. Wyer, Patrick R. Laughlin, Martin Fishbein, & Jerry Cohen).

Arousal and the familiarity-affect relationship. Master's thesis, University of Illinois, 1973. (Thesis committee: Joseph E. McGrath (Chair), J. McVicker Hunt).

Publications

Feltz, D. L., Forlenza, S. T., Winn, B., & Kerr, N. L. (2014). Cyber Buddy is Better than No Buddy: A Test of the Köhler Motivation Effect in Exergames. *Games for Health Journal*, 3(2), 98-105.

Kerr, N. L., & Tindale, R. S.. (2014). Methods of small group research. In H. Reis & C. Judd. *Research methods in social psychology: A handbook* (2nd Edition). New York: Cambridge University Press.

Irwin, B., Feltz, D. L. & Kerr, N. L. (2013). Silence is golden: The effects of encouraging the weaker group member during exercise with a virtual partner. *Journal of Medical Internet Research*. 15(6), e104.

Kerr, N. L., Forlenza, S. T., Irwin, B., & Feltz, D. L. (2013). "...been down so long...": Perpetual vs. Intermittent Inferiority and the Köhler Group Motivation Gain in Exercise Groups. *Group Dynamics: Theory, Research, and Practice*, 17(2), 67-80.

Kerr, N. L., Feltz, D. L., & Irwin, B. (2013). To Pay or Not to Pay?: Do Extrinsic Incentives Alter the Köhler Group Motivation Gain? *Group Processes and Intergroup Relations*, 16(2), 257-268.

Kerr, N. L. (2013). Social dilemmas. In *Frontiers in Social Psychology* (J. Levine, Editor). New York, NY: Psychology Press.

Forlenza, S. T., Kerr, N. L., Irwin, B., & Feltz, D. L. (2012). Is My Exercise Partner Similar Enough?: Partner Characteristics as a Moderator of the Köhler Effect in Exergames. *Games for Health Journal*, 1(6), 436-441.

Navarrete, C. D., McDonald, M. M., Asher, B. D., Kerr, N. L., Yokota, K., Olsson, A., & Sidanius, J. (2012). Fear is Readily Associated with an Out-group Face in a Minimal Group Context. *Evolution and Human Behavior*. 33(5), 590-593. doi: 10.1016/j.evolhumbehav.2012.02.007

Kerr, N. L. (2012). Can Social Projection Solve Social Dilemmas (Any Better than Social Normative Models)? Comments on Krueger, DiDonato & Freestone. *Psychological Inquiry*, 23(1), 55-65.

Irwin, B. C., Scorniaenchi, J., Feltz, D. L., Kerr, N. L., & Eisenmann, J. C. (2012). Examining the Köhler Motivation Effect in Aerobic Exercise. *Annals of Behavioral Medicine*, 44(2), 151-159.

Kerr, N. L., & Tindale, R. S. (2012) Scientific Inquiry on How Groups Decide: The Davisonian Approach. Editorial Introduction to *How Group's Decide: Special Issue in Tribute to James H. Davis*. *Group Processes and Intergroup Relations*, 15(5), 577-584.

Kerr, N. L., & MacCoun, R. J. (2012). Is the leniency bias really dead?: Misinterpreting asymmetry effects in criminal jury deliberation. In *How Group's Decide: Special Issue in Tribute to James H. Davis*, *Group Processes and Intergroup Relations*, 15(5), 585-602.

Feltz, D. L., Irwin, B., & Kerr, N. L. (2012). Two-player partnered exergame for obesity prevention: Using

- discrepancy in players' ability as a strategy to motivate physical activity. *Journal of Diabetes Science and Technology*, 6, 820-827.
- Feltz, D. L., Kerr, N. L., & Irwin, B. (2011). Buddy up: The Köhler Effect applied to health games. *Journal of Sport and Exercise Psychology*, 33(4), 506-526.
- McDonald, M. M., Asher, B. D., Kerr, N. L., & Navarrete, C. D. (2011). Fertility and intergroup bias in racial and minimal group contexts: Evidence for shared architecture. *Psychological Science*, 22, 855-859.
- Kerr, N. L., & Hertel, G. (2011). The Köhler Group Motivation Gain: How to Motivate the "Weak Links" in Groups. *Social and Personality Psychology Compass*, 5, 43-55.
- Kerr, N. L., & Seok, D.-H. (2011). "...with a little help from my friends": Interpersonal attraction and group motivation gain. Special Issue on "Excellence in Teams: How to Achieve Performance Gains in Working Groups," *Journal of Management Psychology*, 26(3), 205-218.
- Kerr, N. L. (2011). HARK! A Herald Sings...But Who's Listening? In R. M. Arkin (Ed.), *Most Underappreciated: 50 Prominent Social Psychologists Talk About Hidden Gems*. New York, NY: Oxford University Press.
- Kerr, N. L., & Tindale, R. S. (2011). Group-based forecasting?: A social psychological analysis. Special Issue on "Enhancing group-based judgmental forecasting: Processes and priorities," G. Wright & G. Rowe (Eds.), *International Journal of Forecasting*, 27(1), 14-40.
- Kerr, N. L. (2010). Reconceptualizing Group Performance: A review of *In Search of Synergy in Small Group Performance*. *Journal of Social Psychology*, 150(6), 706-710.
- Kerr, N. L. (2010). Juror emotion and juror judgment. In Richard L. Wiener & Brain H. Bornstein, (Eds.), *Emotion and the Law: Psychological Perspectives*. 56th Nebraska Symposium on Motivation. Lincoln, NB: University of Nebraska Press.
- Kerr, N. L. (2009). Group performance. In J. M. Levine & M. A. Hogg (Eds.), *Encyclopedia of Group Processes and Intergroup Relations*. Sage: Thousand Oaks, CA.
- Kerr, N. L. (2009). The Köhler effect. In J. M. Levine & M. A. Hogg (Eds.), *Encyclopedia of Group Processes and Intergroup Relations*. Sage: Thousand Oaks, CA.
- Kerr, N. L. (2009). The sucker effect. In J. M. Levine & M. A. Hogg (Eds.), *Encyclopedia of Group Processes and Intergroup Relations*. Sage: Thousand Oaks, CA.
- Kerr, N. L. (2009). Group task. In J. M. Levine & M. A. Hogg (Eds.), *Encyclopedia of Group Processes and Intergroup Relations*. Sage: Thousand Oaks, CA.
- Kerr, N. L., Rumble, A. C., Park, E. S., Parks, C. D., Ouwerkerk, J. W., Gallucci, M., & van Lange, P. A. M. (2009). "One bad apple spoils the whole barrel": Social exclusion as a remedy for the One Bad Apple Effect. *Journal of Experimental Social Psychology*, 45(4), 603-613.
- Lount, R. B., Park, E. S., Kerr, N. L., Messé, L. A., & Seok, D. (2008). Evaluation concerns and the Köhler Effect: The impact of physical presence on motivation gains. *Small Group Research*, 39(6), 795-812.

- Lount, R. B., Kerr, N. L., Messé, L. M., Seok, D.-H., & Park, E. S. (2008). An examination of the stability and persistence of the Köhler motivation gain effect. *Group Dynamics: Theory, Research, and Practice*, Vol 12(4), Dec 2008, 279-289.
- Gockel, C., Kerr, N. L., Seok, D.-H., & Harris, D. (2008). Identification, indispensability, and group motivation gain. *Journal of Experimental Social Psychology*, Vol 44(5), Sep 2008, 1316-1321.
- Laughlin, P.R., Carey, H. R., & Kerr, N. L. (2008). Group-to-individual problem solving transfer. *Group Processes and Intergroup Relations*, Vol 11(3), Jul 2008, 319-330.
- Kerr, N. L., Seok, D., Poulsen, J., Harris, D., & Messé, L. M. (2008). Social ostracism and group motivation gain. *European Journal of Social Psychology*, Vol 38(4), Jun 2008, 736-746.
- Kerr, N. L., & Levine, J. L. (2008). The detection of social exclusion: Evolution and beyond. *Group Dynamics, Special Issue: Evolutionary Approaches to Group Dynamics*, 12(1), 39-52.
- Kerr, N. L., Boster, F., Callen, C. R., Braz, M. E., O'Brien, B., & Horowitz, I. (2008). Jury nullification instructions as amplifiers of bias. *International Commentary on Evidence*. (online publication at <http://www.bepress.com/ice/>)
- Kerr, N. L., & MacCoun, R. J. (2007). Juries and the leniency bias. In B. Cutler (Ed.), *The Encyclopedia of Psychology and Law*. Thousand Oaks, CA: Sage.
- Kerr, N. L., Messé, L. M., Seok, D., Sambolec, E., Lount, R. M., & Park, E. S. (2007). Psychological mechanisms underlying the Köhler motivation gain. *Personality and Social Psychology Bulletin*, 33(6), 828-841.
- Levine, J. M., & Kerr, N. L. (2007). Inclusion and exclusion: Implications for group processes. In A. E. Kruglanski and E. T. Higgins (Eds.), *Social psychology: Handbook of basic principles* (2nd ed.). New York: Guilford.
- Sambolec, E., Messé, L. A., & Kerr, N. L. (2007). The role of competitiveness at social tasks: Can subtle cues enhance performance? *Journal of Applied Sport Psychology*, 19(2), 160-172.
- Todd, A. R., Seok, D., Kerr, N. L., & Messé, L. M. (2006). Social compensation: Fact or artifact? *Group Processes and Intergroup Relations*, 9(3) Jul 2006, 431-442.
- Horowitz, I. A., Kerr, N. L., Park, E. S., & Gockel, C. (2006). Chaos in the courtroom reconsidered: Emotional bias and juror nullification. *Law & Human Behavior* (Special Issue on Emotion and Legal Decision Making), 30(2), 163-181.
- Kerr, N. L. (2006). Bridging social psychology: How and where? In P. van Lange (Ed.), *Bridging Social Psychology*. Mahwah, NJ :L. Erlbaum.
- Ouwerkerk, J. W., Kerr, N. L., Gallucci, M., & Van Lange, P. A. M. (2005). Avoiding the social death penalty: Ostracism and cooperation in social dilemmas. In Williams, K. D., Forgas, J. P., & von Hippel, W. (Eds.), *The social outcast: Ostracism, social exclusion, rejection, and bullying*. New York: The Psychology Press.
- Kerr, N. L., Messé, L. M., Park, E. S., & Sambolec, E. (2005). Identifiably, performance feedback and the Köhler effect. *Group Processes and Intergroup Relations*, 8(4), 375-390.

- Kerr, N. L., & Bray, R. M. (2005). Simulation, realism, and the study of the jury. In Neil Brewer & Kipling Williams (Eds.), *Psychology and law: An empirical perspective*. New York: Guilford.
- Kerr, N. L., & Tindale, R. S. (2004). Group performance and decision making. *Annual Review of Psychology*, **55**, 623-655.
- Baron, R. S., & Kerr, N. L. (2003). *Group process, group decision, group action* (2nd Ed.). Buckingham, UK: Open University Press.
- Kelley, Harold H., Holmes, John G., Kerr, Norbert L. Reis, Harry T., Rusbult, Caryl E., Van Lange, Paul A M. (2003). *An atlas of interpersonal situations*. New York: Cambridge University Press.
- Messé, Lawrence A; Hertel, Guido; Kerr, Norbert L; Lount, Robert B Jr; Park, Ernest S. (2002). Knowledge of partner's ability as a moderator of group motivation gains: An exploration of the Koehler discrepancy effect. *Journal of Personality and Social Psychology*. Jun; Vol 82(6): 935-946.
- Kerr, Norbert L. (2002). When is a minority a minority?: Active versus passive minority advocacy and social influence. *European Journal of Social Psychology*. Jul-Aug; Vol 32(4): 471-483.
- Wit, Arjaan P; Kerr, Norbert L. (2002). 'Me versus just us versus us all': Categorization and cooperation in nested social dilemmas. *Journal of Personality and Social Psychology*. Sep; Vol 83(3): 616-637.
- El-Alayli, Amani; Park, Ernest S; Messe, Lawrence A; Kerr, Norbert L. (2002). Having to take a stand: The interactive effects of task framing and source status on attitudes. *Group Processes and Intergroup Relations*. Jul; Vol 5(3): 233-248.
- Garst, Jennifer; Kerr, Norbert L; Harris, Susan E; Sheppard, Lori A. (2002). Satisficing in hypothesis generation. *American Journal of Psychology*. Vol 115(4): 475-500.
- Horowitz, I. A., Kerr, N. L., & Niedermeier, K. E. (2001). Jury nullification: Legal and psychological perspectives. *Brooklyn Law Review*, *66*(4), 1207-1249.
- Kerr, N. L. (2001). Contemporary group research: "There's nothing more practical..." Review of *Group Performance and Interaction* by Craig D. Parks & Lawrence J. Sanna. *Contemporary Psychology*, *46*(#3).
- Kerr, N. L., Hertel, G., & Messe, L. A. (2001). Motivation gains in performance groups: Explorations of the Köhler Effect. In R. Silbereisen & M. Reitzle (Eds.), *Bericht über den 42. Kongress der Deutschen Gesellschaft für Psychologie* [Proceedings of the 42nd Congress of the German Psychological Association] (pp. 135-150). Pabst: Lengerich, Germany.
- Kerr, N. L. (2001). Is it what one says or how one says it?: Style vs substance from an SDS Perspective. In C. De Dreu & N. De Vries (Eds.), *Group consensus and minority influence: Implications for innovation*, (pp. 201-228). Oxford: Blackwell, Malden, MA.
- Niedermeier, K., Horowitz, I., & Kerr, N. L. (2001). Exceptions to the rule in the courtroom: The effects of defendant remorse, status, and gender on juror decision-making. *Journal of Applied Social Psychology*, *31*, 604-623.

- Hertel, G., & Kerr, N. L. (2001). Priming and in-group favoritism: The impact of normative scripts in the minimal group paradigm. *Journal of Experimental Social Psychology, 37*, 316-324.
- Kerr, N. L. & Park, E. (2001). Group performance in collaborative and social dilemma tasks: Progress and prospects. In M. Hogg & S. Tindale (Eds.), *Blackwell Handbook of Social Psychology* (Vol. 4, Groups). Blackwell: Malden, MA.
- Kerr, N. L. (2001). Social loafing and social striving: Motivational processes in task performing groups. In J. Forgas, K. Williams, & L. Wheeler (Eds.), *The social mind: Cognitive and motivational aspects of interpersonal behavior*. Cambridge University Press.
- Wegner, D., Kerr, N. L., Petty, R., & Fleming, M. (2000). Flexible corrections of juror judgments: Implications for jury instructions. *Psychology, Public Policy, and Law, 6*, 629-654.
- Hertel, G., Kerr, N. L., Scheffler, M., Geister, S., & Messé, L. A. (2000). Instrumentality effects on motivation gains in groups: The role of impression management and spontaneous goal setting in promoting the Koehler effect. *Zeitschrift für Socialpsychologie, 31*, 204-220.
- Lount, R., Messé, L. A., & Kerr, N. L. (2000). Trying harder for different reasons: Conjunctivity and sex composition as bases for motivation gains in performing groups. *Zeitschrift für Socialpsychologie, 31*, 221-230.
- Hertel, G., Kerr, N. L., Messé, L. A. (2000). Motivation gains in groups: Paradigmatic and theoretical advances on the Koehler effect. *Journal of Personality and Social Psychology, 79*, 580-601.
- Kerr, N. L. (2000). On the virtues of assuming minimal differences in information processing between individuals and groups. *Group Processes and Intergroup Relations, 3*, 203-217.
- Hertel, G., Neuhof, J., Theuer, T., & Kerr, N. L. (2000). Mood effects on cooperation in small groups: Does positive mood simply lead to more cooperation? *Cognition and Emotion, 14*, 441-472.
- Kerr, N. L., Aronoff, J., Messé, L. A. (2000). Methods of small group research. In H. Reis & C. Judd. *Research methods in social psychology: A handbook* (pp 160-189). New York: Cambridge University Press.
- Hertel, G., Kerr, N. L., & Messé, L. A. (1999). Revisiting the Koehler effect: Does diversity enhance motivation and performance in groups. *Psychologische Beiträge, 41*, 320-337. [Also appeared as a chapter in the volume, S. Stumpf & A. Thomas (Eds.), *Diversity and group effectiveness*. Pabst Publishers.]
- Parks, C. D., & Kerr, N. L., (1999). Twenty-Five Years of Social Decision Scheme Theory. *Organizational Behavior and Human Decision Processes, 80*(1), 1-2.
- Kerr, N. L., Niedermeier, K., & Kaplan, M. (1999). Bias in jurors vs. juries: New evidence from the SDS perspective. *Organizational Behavior and Human Decision Processes, 80*, 70-86.
- Kerr, N. L. (1999). Casting a wide Petri net: On the promises and perils of computational modeling. In C. Hulin & D. Ilgen (Eds.), *The third discipline of scientific research in psychology: Computational modeling and computer simulation of behavior*. Washington, DC: American Psychological Association.
- Niedermeier, K., Horowitz, I., & Kerr, N. L. (1999). Informing jurors of their nullification power: A route to a just verdict or judicial chaos? *Law and Human Behavior, 23*, 331-351.

- Kerr, N. L. (1999). Anonymity and social control in social dilemmas. In M. Foddy et al. (Eds.), *Resolving social dilemmas* (pp. 103-119). Philadelphia, PA: Psychology Press.
- Niedermeier, K., Kerr, N. L., & Messé, L. A. (1999). Jurors' use of naked statistical evidence: Exploring bases and implications of the Wells Effect. *Journal of Personality and Social Psychology*, **76**, 533-542.
- Kerr, N. L. (1998). HARKing (Hypothesizing After the Results are Known). *Personality and Social Psychology Review*, **2**, 196-217.
- Kerr, N. L., Garst, J., Kiehle, D., & Harris, S. (1997). That still, small voice: Commitment to cooperate as an internalized vs. a social norm. *Personality and Social Psychology Bulletin*, **23**, 1300-1311.
- Kerr, N. L. & Kaufman-Gilliland, C. (1997). Rationalizing defection in social dilemmas. *Journal of Experimental Social Psychology*, **33**, 211-230.
- Kerr, N. L., MacCoun, R., & Kramer, G. P. (1996) Bias in judgment: Comparing individuals and groups. *Psychological Review*, **103**, 687-719. [Reprinted in Chater, N. (2009). *Judgement and Decision Making*. Sage Publications: London.]
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- Kerr, N. L. (1996). "Does My Contribution Really Matter?": Efficacy in Social Dilemmas. In W. Stroebe & M. Hewstone (Eds.), *European Review of Social Psychology* (Vol. 7). Chichester: J. Wiley.
- Kerr, N. L., MacCoun, R. J., Kramer, G. P. (1996). "When are N heads better (or worse) than one?": Biased judgment in individuals vs. groups. In J. H. Davis & E. Witte (Eds.), *Understanding group behavior: Consensual action by small groups* (Vol. 1; pp. 105-136). Hillsdale, NJ: L. Erlbaum.
- Kerr, N. L. (1995). Norms in social dilemmas. In D. Schroeder (Ed.), *Social dilemmas: Perspectives on individuals and groups*. Westport, CT: Praeger.
- Kerr, N. L. (1995). Law. In A. Manstead & M. Hewstone (Eds.), *The Blackwell encyclopedia of social psychology*. Oxford: Blackwell.
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- Kerr, N. L., Hymes, R., Anderson, A. B., & Weathers, J. (1995). Juror-defendant similarity and juror judgments. *Law & Human Behavior*, **19**, 545-567.
- Kerr, N. L., (1994). The effects of pretrial publicity on jurors. *Judicature*, **78**, 120-127. (Reprinted in Eskridge, C. (Ed.) (1996). *Concepts and issues in criminal justice*. Los Angeles: Roxbury Press.)

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- Gockel, C., & Kerr, N. L. Put-down humor increases perceived, but not experienced cohesion in groups. Under review at *HUMOR: International Journal of Humor Research*
- Faulmüller, N., Häusser, J. A., & Kerr, N. L. The 24/7 lifestyle and team productivity: How sleep deprivation and caffeine intake can affect group performance. Under review at *Personality and Social Psychology Review*.

Manuscripts in preparation

Kerr, N. L., Juror pre-deliberation discussion and biased verdicts.

Kerr, N. L., Piszczek, M. M., Seok, D. H., & Stivers, A. The effects of contingent facial feedback on cooperation in social dilemmas.

Seok, D., Kerr, N. L., Messé, L. M., & Hahn, D. W. Culture and group motivation.

Kerr, N. L. Heinousness of the crime and juror verdicts: Moderating roles of gender and mode of presentation.

Kerr, N. L., & Qureshi, A. The "One Bad Apple" Effect: Does it Depend on the Size of the Barrel or How the Rot is Discovered? Chapter to appear in *New Directions in Social Dilemma Theory, Methods and Research*, D. M. Kuhlman, J. Grezlak, & J. Joireman (Eds).

Gockel, C., Park, E., & Kerr, N. L. "...but there's a flaw in your argument": Message uniformity as a moderator of minority/majority influence.

Qureshi, A. & Kerr, N. L. The face in the crowd: Is the sociometer adjustable?

Seok, D., Kerr, N. L., & Messé, L. M. Knowledge of partner's ability as a moderator of group motivation gains: Moderators of the moderation effect.

Park, E. S., Lount, R. S., Kerr, N. L., & Messé, L. A., 'Stand By Your Man': The influence of traditional sex-role attitudes on motivation in groups.

Hogg, M. & Kerr, N. L. In search of the "elusive" in-group bias effect.

Papers/Posters presented to learned societies

Kerr, N. L. (2015). The everpresent moderator: The importance of group task for group research. J. E. McGrath Award Lecture, INGRoup Conference, Pittsburgh, July 23-25, 2015.

Kerr, N. L. (2015). Title TBA. Invited Plenary address at the 16th International Conference on Social Dilemmas (ICSD2015), Hong Kong, June 23-26, 2015.

Winn, B., Kozma, G., Durand-Hollis, X., Forlenza, S., Max, E., Kerr, N., Pfeiffer, K., & Feltz, D. The Design of a Software-Generated Workout Partner to Boost Motivation in Exergaming. Paper presented at the 2014 Meaningful Play Conference, East Lansing, MI, October 16-18, 2014.

Forlenza, S. T., Feltz, D. L., Winn, B., & Kerr, N. L. (2014, June). Cyber buddy is better than no buddy: A test of the Koehler motivation effect in exergames. To be presented at the Annual Meeting of the North American Society for the Psychology of Sport and Physical Activity, Minneapolis, Minnesota.

Feltz, D.L., Winn, B., Pivarnik, J.M., Kerr, N.L., Ede, A., Danbert, S., Samendinger, S., Forlenza, S.T. & Max, E.J.(2014, February). Cyber partners: harnessing group dynamics to boost motivation for more efficient exercise. NASA Human Research Program Investigator's Workshop, Galveston, TX.

Kerr, N. L. Crime heinousness and juror verdicts. Invited Paper presented at the 2013 Annual Meeting of the

- Midwestern Psychological Association, Chicago, May 3, 2013.
- Kerr, N. L. Suggested Do's and Don't's for Future Jury Research: A Swan Song. Paper presented at the Conference "The Future of Jury Research" (M. B. Kovera, Organizer). John Jay College of Criminal Justice, New York, NY, September 28, 2012.
- Kerr, N. L., Irwin, B., Forlenza, S., & Feltz, D. Does It Bolster the Köhler Effect if One is Not Always the Inferior Group Member? Paper presented in the symposium, *Motivating People to Exercise Harder via Group Dynamics*, 2012 INGRoup Conference, Chicago, IL, July 12-14, 2012.
- Kerr, N. L., & MacCoun, R. J. Is the Leniency Bias/Asymmetry in Juries for Real? Talk presented in the symposium, *Modeling Group Behavior: A Tribute to James H. Davis* (R. S. Tindale & N. L. Kerr, Organizers), at the 2011 meeting of the Society of Experimental Social Psychology, Washington, DC, Friday, October 14, 2011.
- Kerr, N. L. The legacy of Robyn Dawes. Talk delivered in the Tribute to Robyn Dawes, at the 14th International Conference on Social Dilemmas (ICSD2011), Amsterdam, The Netherlands, July 6-9, 2011.
- Kerr, N. L., & Stivers, A. Sad vs. mad: Further explorations of the effects of communicated partner emotion. Paper presented at the 14th International Conference on Social Dilemmas (ICSD2009), Amsterdam, The Netherlands, July 6-9, 2011.
- Kerr, N. L. Through the Rear View Mirror: Reflections on Our Discipline. Paper presented in the Invited Symposium "Anticipating the Bright Future by Learning From History: Perspectives of MPA Through the Eyes of Past Presidents" (B. Dugoni, Organizer), at the 2011 annual meeting of the Midwestern Psychological Association, Chicago, May 5, 2011.
- Kerr, N. L. Is the Leniency Bias/Asymmetry in Jury Deliberation Real? Paper presented in the Invited Fellows Symposium, Cognition In and By Groups (G. Stasser, Organizer), at the 2011 annual meeting of the Midwestern Psychological Association, Chicago, May 6, 2011.
- Stivers, A., & Kerr, N. L. "Do as I Say, Not as I Do": The Detrimental Effects of Hypocritical Feedback on Cooperation in a Social Dilemma. Paper presented at the 2011 annual meeting of the Midwestern Psychological Association, Chicago, May 6, 2011.
- Stivers, A., & Kerr, N., L. Individual differences in social dilemmas under the threat of exclusion. Poster presented at the Annual Convention of the Society of Personality and Social Psychology, San Antonio, TX, February, 2011.
- Lord, J., & Kerr, N. L. (2011, January). *Does deviance act as a proximal cue to social exclusion? Motivations for reconnection and inclusion*. Poster presented at The 12th Annual Meeting of the Society for Personality and Social Psychology, San Antonio, Texas.
- Abele, S., & Kerr, N. L. (Organizers). Economic Games and Social Behavior. Symposium presented at the annual convention of the Society of Experimental Social Psychology, Minneapolis, MN, October, 2010.
- Irwin, B., Feltz, D. L., & Kerr, N. L. Match making: An examination of discrepancy in ability as a moderator of motivation gains in partnered exercise games. Poster presented at the Meaningful Play Conference, East Lansing, MI, Oct 18, 2010.

- Kerr, N. L., Ingroup Favoritism: The Company You Keep. Presentation at the Conference in Honor of Chet Insko, Chapel Hill, NC, July 29, 2010
- Kerr, N. L. **Plenary session:** Starting Interdisciplinary Research: A Live Case Study. Presentation at the 2010 INGRoup Conference, Arlington, VA, July 22-24, 2010.
- Kerr, N. L., Feltz, D., & Irwin, B. Explicit Incentives and the Köhler Motivation Gain in Exercise Groups. Paper presented at the 2010 INGRoup Conference, Arlington, VA, July 22-24, 2010.
- Feltz, D., Kerr, N. L., Irwin, B., Osborn, K., Skogsberg, N., Dithurbide, L., & Hwang, S. Examining the Köhler motivation gain effect in exercise and sport groups. Paper presented at the 2010 convention of the North American Society for Psychology of Sport and Physical Activity, Tuscon, Arizona, June 10-12, 2010.
- Stivers, A. & Kerr, N. L. “The Carrot vs The Stick”: Social Approval vs. Disapproval and Cooperation in Social Dilemmas. Poster presented at the 2010 annual meeting of the Midwestern Psychological Association, Chicago, April 29, 2010.
- Kerr, N. L. The Effects of Pre-Deliberation Jury Discussion: New Empirical Evidence. Paper presented in the symposium “Current Research at the Social Psychology/Law Interface” (N. L. Kerr, Organizer) at the 2009 Conference of the Society of Experimental Social Psychology, Portland, ME, October, 2009.
- Kerr, N. L. Affective feedback as a means of social control in social dilemmas. Paper presented at the 13th International Conference on Social Dilemmas (ICSD2009), Kyoto, Japan, August 20-24, 2009.
- Kerr, N., & Seok, D.-H. The Köhler Effect in Groups of Strangers vs. Friends. Paper presented at the Fourth Annual INGRoup Conference Colorado Springs, CO, July 16-18, 2009.
- Kerr, N. L., Stivers, A., & Corker, K. Social Disapproval and Cooperation in Social Dilemmas. Paper presented at the 81st annual meeting of the Midwestern Psychological Association, Chicago, IL, May 2009.
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- Kerr, N. L., & Seok, D. H. Intergroup Competition and the Köhler Effect. Paper presented at the Third Annual INGRoup Conference Kansas City, MO, July 17-19, 2008.
- Kerr, N. L. Frown is more than a smile turned upside down. Paper presented at the 80th annual meeting of the Midwestern Psychological Association, Chicago, IL, May 2008.
- Kerr, N. L. Juror emotion and juror judgment. Address presented at the Nebraska Symposium on Motivation, Lincoln, NB, April 14-15, 2008.
- Kerr, N. L., & Levine, J. M. How do I reject thee?: Let me categorize and count the ways. Paper presented in Symposium *Advances in Evolutionary Social Psychology* (C. Sedikides & M. van Vugt, Organizers), British Psychological Society Social Psychology Section Conference, Kent, UK, September 5-7, 2007.
- Kerr, N. L. Subtle cues of exclusion as a means of social control in social dilemmas. Paper presented in the Symposium, *Inclusion and Exclusion: Developmental and Social Aspects* (C. Parks and N. Kerr, Organizers), British Psychological Society Social Psychology Section Conference, Kent, UK, September 5-7, 2007.

- Kerr, N. L., Seok, D.-H., & Messé, L. M. Moderators of the Koehler discrepancy effect. Paper presented at the 2nd Annual INGroup Conference, East Lansing, MI, July 14, 2007.
- Kerr, N. L. (2007). Social Disapproval and Cooperation in Social Dilemmas. Talk presented at the XII International Conference on Social Dilemmas, Seattle, WA, July 9, 2007.
- Qureshi, A., & Kerr, N. L. (2007). Need 'One bad apple' spoil the whole barrel?: It depends on how it's framed. Poster presented at the 79th annual meeting of the Midwestern Psychological Association, Chicago, IL, May 2007.
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- Kerr, N. L. (2006). The experimental study of group motivation gains: Overview and critique of the study of the Köhler effect. Paper presented at the First Annual INGroup Conference, Pittsburgh, PA, July 29, 2006.
- Gockel, C., & Kerr, N. L. (2006). Indispensability vs. group identification as a source of task motivation. Paper presented at the First Annual INGroup Conference, Pittsburgh, PA, July 29, 2006.
- Kerr, N. L. (2006). Discussant in the Symposium Minority Influence (Christine Smith and Antonis Gardikiotis, Organizers), at the 26th International Congress of Applied Psychology, Athens, July 18, 2006.
- Kerr, N. L., Seok, D.-H., & Sambolec, E. (2006). Task demands and the Köhler effect. Paper presented in the symposium Motivation Gains of Inferior Group Members (N. Kerr & G. Hertel, Organizers), at the 78th annual meeting of the Midwestern Psychological Association, Chicago, IL, May 2006.
- Seok, D.-H., Messé, L. A., Hahn, D.-W., & Kerr, N. L., (2006). Cross-cultural studies of group motivation gains. Paper presented in the symposium Motivation Gains of Inferior Group Members (N. Kerr & G. Hertel, Organizers), at the 78th annual meeting of the Midwestern Psychological Association, Chicago, IL, May 2006.
- Gockel, C., Qureshi, A., Kerr, N.L., & Park, E.S. (2006). Message uniformity as a moderator of majority/minority influence. Paper presented at the 78th annual meeting of the Midwestern Psychological Association, Chicago, IL, May, 2006.
- Kerr, N. L., Qureshi, A., & Poulsen, J. R. (2005). The "One Bad Apple" Effect: Does it Depend on the Size of the Group? Paper presented at the XI International Conference on Social Dilemmas, Krakow, Poland, July 24-28, 2005.

- Kerr, N. L. (2005). Discussant in the Symposium Theoretical Advances in Minority Influence (Angelica Mucchi-Faina & William D. Crano, Convenors), at the 14th General Meeting of the European Association of Experimental Social Psychology, Würzburg, Germany, July 21, 2005.
- Kerr, N. L., Messé, L. M., Hertel, G., Seok, D-H., Sambolec, E., & Weber, B. (2005). Group motivation gains: Recent findings on the Köhler effect. Poster presented at the 14th General Meeting of the European Association of Experimental Social Psychology, Würzburg, Germany, July 22, 2005.
- Gockel, C., Kerr, N. L., & Horowitz, I. (2005). Effects of Different Inadmissibility Rulings. Poster presented at the Annual Meeting of the Midwestern Psychological Association, Chicago, May 6, 2005.
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- Kerr, N. L., Horowitz, I., & Park, E. S. (2004). Justice vs. Obedience in Jury Nullification. Paper presented at the Annual Meeting of the Midwestern Psychological Association, Chicago, April 29-May 1, 2004.
- Kerr, N. L., Park, E. S., Rumble, A., Parks, C. D. (2004). "One bad apple spoils the whole barrel": Effect of Barrel (Group) Size. Paper presented at the Annual Meeting of the Midwestern Psychological Association, Chicago, April 29-May 1, 2004.
- Horowitz, I.A. & Kerr, N.L. (2004). Nullification Instructions and Emotional Biases. Paper Presented at the Meeting of American Psychology and Law Society, Scottsdale, March, 2004.
- Ouwerkerk, J. W., Gallucci, M., Van Lange, P. A. M., & Kerr, N. L. (2004). Avoiding the social death penalty: Ostracism and cooperation in social dilemmas. Paper presented at the The 7th Annual Sydney Symposium of Social Psychology, March 16-18, 2004, Sydney, Australia.
- Kerr, N. L., Horowitz, I., & Park, E. S. (2003). Shared Representations in Deliberating Juries: Justice vs. Obedience. Paper Presented at the EAESP Small Group Meeting, "Small Group Decision Making: Motivation and Cognition," Amsterdam, September 4, 2003.
- Kerr, N. L., Park, E. S., Parks, C. D., & Rumble, A. (2003). When does "One bad apple spoil the whole barrel"? Studies in social exclusion in social dilemmas. Paper presented at the Tenth International Conference on Social Dilemmas, Marstrand, Sweden, August 22, 2003.
- Kerr, N. L. (2003). Group performance: Perils and potentials. 19th Annual Psychology Lecture, Department of Psychology, University of Kent at Canterbury, Thursday, March 20, 2003.
- Kerr, N. L. (2003). Motivation Gains in Groups: Social Compensation vs. the Kohler Effect. Invited Talk presented at the Annual Conference of the British Psychological Society, Bournemouth, March 14, 2003.
- Todd, A., Kerr, N. L., Messe, L. A., & Seok, D. (2003). Social compensation: internal and external validity considerations. Presented in the Symposium, "Influence, consensus and conflict: Aspects of research on task groups", Annual Conference of the British Psychological Association, Bournemouth, March 13, 2003.
- Lount, R. B., Park, E. S., Seok, D., Kerr, N. L., & Messe, L. A. (2003). Evaluation concerns and motivation gains in mixed-sexed groups. Oral presentation presented at the Annual Meeting of the Midwestern Psychological Association, Chicago, May 8-10, 2003. Presented at MPA convention, May, 2003.

- Park, E. S., Seok, D. , Lount, R. B., Kerr, N. L., & Messe, L. A. (2003). Underlying processes of the Koehler effect. Poster presented at the Fourth Annual Conference of the Society of Personality and Social Psychology, Los Angeles, CA, February, 2003.
- Kerr, N. L., Messe, L. A., & Park, E. S. (2002). Performance feedback and the Koehler effect. Paper presented in the Invited symposium on Motivation Gains at 2002 MPA convention (N. Kerr & L. Messe, Organizer & Chairs; S. Karau, K. Williams, M. Markus, G. Hertel, E. Park, participants).
- Park, E. S., El-Alayli, A., Messe, L., & Kerr, N. L. (2002). The interactive effects of task framing and source status on attitudes. Paper presented at the 2002 Annual Meeting of the Midwestern Psychological Association, May 4, 2002, Chicago, IL.
- Kerr, N. L., Messe, L. A., Park, E. S., & Sambolec, E. Identifiably, (2002). Performance Feedback and the Köhler Effect. Paper presented in the Invited Symposium, “Beyond Social Loafing: Motivation Gains in Task Performing Groups”, 2002 Annual Meeting of the Midwestern Psychological Association, May 4, 2002, Chicago, IL.
- Kerr, N. L. (2002). Facilitating Norm Use via Norm Accessibility. Presentation in the symposium, Group-based perspectives on normative behavior (C. Crandall & N. Christensen, Organizers), Society of Experimental Social Psychology, Columbus, OH, October 11, 2002.
- Kerr, N. L. (2002). Norm Elicitation: When is a Norm Engaged? Paper presented at the the workshop "The Origin and the Effects of Social Norms," April 11-12, 2002, Wissenschaftskolleg, Berlin.
- Kerr, N.L, Parks, C., Rumble, A., Park, E. S., & Renaud, J. (2001). Tolerance of defection: The moderating role of the threat of social exclusion. Paper presented at the 9th Biennial Social Dilemma Conference, Chicago, IL, June 28-July 2, 2001.
- Kerr, N. L. (2001). "There's nothing like a hanging...": Norm clarity and social exclusion in social dilemmas. Poster presented at the 9th Biennial Social Dilemma Conference, Chicago, IL, June 28-July 2, 2001.
- Park, E. S., El-Alayli, A., Messe, L. A., & Kerr, N. L. (2001). Source status and task framing effects on high-involvement attitudes. Paper presented at the Annual Meeting of the Midwestern Psychological Association, Chicago, May, 2001.
- Hertel, G., Kerr, N. L., Scheffler, M., Geister, S., Messé. L. A. (2001). Effects of anonymity on motivation gains in groups. Poster presented at the Annual Meeting of the Society for Personality and Social Psychology, San Antonio, Texas, February 1-3, 2001.
- Kerr, N. L. (2001). Social exclusion and cooperation in social dilemmas. Paper presented at the Annual Meeting of the Society for Personality and Social Psychology, San Antonio, Texas, February 1-3, 2001.
- Kerr, N. L. (2000). Motivation gains in performance groups. Paper delivered at the Annual Preconference on Groups, Atlanta, October 19, 2000.
- Kerr, N. L., Horowitz, I., & Niedermeier, K. (2000). The law's quest for impartiality: Jury nullification. Paper presented at The Jury in the Twenty-first Century: An Interdisciplinary Conference, Brooklyn Law School, New York, NY, October 6, 2000.

- Kerr, N. L., Hertel, G., Messé, L. M. (2000). Motivation gains in performance groups: Explorations of the Koehler effect. Invited Address at the Congress of the German Psychological Society, Jena, Germany, September, 2000.
- Kerr, N. L. (2000). Beyond social loafing. Presidential Address at the Annual Meeting of the Midwestern Psychological Association, Chicago, May, 2000.
- Kerr, N. L. & Park, E. (2000). Message uniformity as a moderating factor for majority/minority source effects on persuasion. Poster presented at the First Annual Conference of the Society of Personality and Social Psychology, Nashville, TN, Feb 3-6, 2000.
- Kerr, N. L., (1999). HARKing (Hypothesizing After the Results are Known): Implications for theory development. Paper presented in the Symposium, "Theoretical Matters" (N. Kerr, Organizer), at the annual meeting of the Society of Experimental Social Psychology, St. Louis, MO, Oct 14-16, 1999.
- Kerr, N. L. (1999). Social exclusion and control in social dilemmas. Paper delivered at the 8th International Conference on Social Dilemmas. Zichron Yaacov, Israel; July 12-16, 1999.
- Kerr, N. L. (1999). The Koehler effect: Motivation gains in task groups. Paper presented at the 22nd International Nags Head Conference on Groups, Networks, and Organizations. June, 1999, Boca Raton, Florida.
- Kerr, N. L. (1999). Priming in-group bias. Paper presented at the Annual Meeting of the Midwestern Psychological Association, Chicago, April 29-May 1, 1999.
- Kerr, N. L. (1999). The Koehler effect: Motivation gains in task groups. Invited Paper presented at the Annual Meeting of the Midwest Psychological Association, Chicago, April 29-May 1, 1999.
- Kerr, N. L. (1999). Social loafing and social striving: Motivational processes in task performing groups. Paper presented at the Second Sydney Symposium on Social Psychology, "The Social Mind: Cognitive and Motivational Aspects of Interpersonal Behavior", (J. Forgas, K. Williams, & L. Wheeler, Organizers). Sydney, Australia, March 23-25, 1999.
- Kerr, N. L. (1998). When is a minority a minority?: Active vs. passive minority advocacy and social influence. Paper presented at the International Conference on Minority Influence. C. deDreu & N. deVries, Organizers. Amsterdam, The Netherlands, October 8-10, 1998.
- Kerr, N. L. (1998). On the virtues of assuming minimal distinctive information processing in groups. Paper presented at the First International German Conference on Group Research: Information Processing in Groups. E. Brauner, Organizer. Berlin, June 25-28, 1998.
- Kerr, N. L. (1997). Intra- & Intergroup processes: Two approaches to the study of group behavior. Discussant paper delivered in the session "Intergroup dynamics: Fairness, Interdependence, and Social Identity" (T. Tyler & A. Lind, Organizers), Annual Meeting of the Society of Experimental Social Psychology, October 25, 1997, Toronto, Canada.
- Hertel, G., Neuhof, J., Theuer, T., & Kerr, N. L. (1997). Mood and cooperation in social dilemmas: Affects the way persons decide more than how much they invest. Paper presented at the Seventh International Conference on Social Dilemmas, July 2-6, 1997, Cairns, Australia.

- Kerr, N. L. (1997). Anonymity and social control in social dilemmas. Paper presented at the Seventh International Conference on Social Dilemmas, July 2-6, 1997, Cairns, Australia.
- Kerr, N., Wit, A., Sattler, D., & Kaufman-Gilliland, C. (1997). Group identity and cooperation in social dilemmas. Paper presented at the Second Biennial Australian Industrial and Organisational Psychology Conference, June 27-29, 1997, Melbourne, Australia.
- Kerr, N. L., Niedermeier, K., & Kaplan, M. F. (1997). Bias in jurors vs. bias in juries: New evidence from the Davisonian perspective. Paper presented at Group Research in the Late 20th Century: A Celebration of the Illinois School. May 6-7, 1997, Urbana, IL.
- Swanson, D., Kerr, N. L., & Messé, L. (1997). Further evidence on social stigma and social compensation. Presented at the Twentieth International Nags Head Conference on Groups, Networks, and Organizations. June, 1997, Boca Raton, Florida.
- Swanson, D., Messé, L. A., & Kerr, N. L. (1996). Social stigma and social compensation. Presented at the Nineteenth International Nags Head Conference on Groups, Networks, and Organizations. June, 1996, Boca Raton, Florida.
- Niedermeier, K., & Kerr, N. L. (1996). The role of naked statistical evidence in juror decision making. Paper presented at the Annual Convention of the Midwestern Psychological Association, Chicago, May, 1996.
- Kerr, N. L., & Harris, S. E. (1995). Efficacy as a moderator of social motive effects. Presented at the Annual Convention of the Society of Experimental Social Psychology. October 13, 1995, Washington, DC.
- Kerr, N. L., & Harris, S. E. (1995). Explaining individual differences in cooperation in social dilemmas. Paper presented at the Annual Meeting of the Economic Science Association, September 30, 1996.
- Kerr, N. L., & Harris, S. E. (1995). Why do 'cooperators' cooperate? Paper presented at the Sixth International Conference on Social Dilemmas (W. Liebrand & D. Messick, Organizers). June 18-23, 1995. Wassenaar, The Netherlands.
- Kerr, N. L., Sattler, D. N., & Kaufman-Gilliland, C. (1994). Social identification and cooperation in social dilemmas. Presented at the Annual Convention of the Society of Experimental Social Psychology. October 14, 1994, Incline Village, NV.
- Kerr, N. L. (1994). Further adventures in search of the elusive minimal group effect. Presented at the Seventeenth International Nags Head Conference on Groups, Networks, and Organizations. June, 1994, Boca Raton, Florida.
- Harris, S. E., & Kerr, N. L. (1994). The language of bias: The effect of social categorization on the linguistic intergroup bias. Paper presented at the Annual Convention of the Midwestern Psychological Association, Chicago, May, 1994.
- Kerr, N. L. (1994). Making and keeping commitments in social dilemmas. Paper presented in the Invited Symposium, "The moral imperative: Social norms in social dilemmas" (N. L. Kerr, Organizer), Annual Convention of the Midwestern Psychological Association, Chicago, May, 1994.
- Kerr, N. L. (1993). Commitment and cooperation in social dilemmas. Invited Paper presented at the First SESP Preconference on Small Groups. October 14, 1993, Santa Barbara, CA.

- Kerr, N. L. (1993). 'Who's in charge?': Role schemas and social loafing. Paper presented at the Annual Convention of the Academy of Management. August 9, 1993, Atlanta, GA.
- Kerr, N. L., Stone, L., & Rodriguez, I. (1993). In search of the elusive minimal-group effect. Paper presented at the Sixteenth International Nags Head Conference on Groups, Networks, and Organizations. June 5-11, 1993, Boca Raton, Florida.
- Kerr, N. L., Harris, S., Sheppard, L., & Garst, J. (1993). "What, me worry": Heuristic search for plausible hypotheses. Paper presented at the Annual Convention of the Midwestern Psychological Association, Chicago, April 30, 1993.
- Kerr, N. L. (1992). Biased judgment in individuals and groups. Paper presented at the International Conference on Theoretical Developments in Small Groups Research (E. Witte, Organizer). November 17-21, 1992. Hamburg, Germany.
- Messé, L. A., Kerr, N. L., & Bodenhausen, G. V. (1992). Distraction, task choice, and social loafing. Poster presented at the Joint Meeting of the European Association of Experimental Social Psychology and the Society of Experimental Social Psychology. July 15-18, 1992. Leuven/Louvain-la-Neuve, Belgium.
- Wit, A., & Kerr, N. L. (1992). Social categorization and cooperation in nested social dilemmas. Paper presented in the Group Decision Making Session (J. H. Davis & H. Wilke, Organizers) at the Joint Meeting of the European Association of Experimental Social Psychology and the Society of Experimental Social Psychology. July 15-18, 1992. Leuven/Louvain-la-Neuve, Belgium.
- Kerr, N. L. (1992). Communication, commitment and cooperation. Paper presented at the Fifth International Conference on Social Dilemmas (W. Albers, U. Müller, & U. Schulz, Organizers). July 11-15, 1992. Bielefeld, Germany.
- Kerr, N. L. (1992). HARKing: The myopia of hindsight. Paper presented at the Fifteenth International Nags Head Conference on Groups, Networks and Organizations. June 7-12, 1992, Boca Raton, Florida.
- Kerr, N. L. (1991). Reducing felt efficacy to rationalize defection in social dilemmas. Paper presented at the Fourteenth International Conference on Social Processes in Groups and Organizations. June, 1991, Nags Head, North Carolina.
- Kerr, N. L. & Kramer, G. P. (1991). Voir dire judgments in high publicity cases. Paper presented at the Annual Convention of the Midwestern Psychological Association, Chicago, May, 1991.
- Kerr, N. L. (1990). Discussant for a symposium "Group productivity" (W. Stroebe, Chair), at the Annual Convention of the Society of Experimental Social Psychology, Buffalo, NY, Oct. 11-13, 1990.
- Kerr, N. L. (1990). Pretrial publicity and individual vs. group bias. Paper presented at the Annual Convention of the Society of Experimental Social Psychology, Buffalo, NY, Oct. 11-13, 1990.
- Sattler, D., Messé, L., & Kerr, N. L. (1990). Privileges of status: Role titles moderate cooperation in social dilemmas. Presented at the Annual Meeting of the American Psychological Society, Dallas, TX, June 7-10, 1990.

- Kerr, N. L. (1990). Bias by individuals vs. groups. Presented at the Conference on Formal Models of Psychological Processes, Nags Head, North Carolina, June, 1990.
- Kerr, N. L., & Kaufman, C. (1990). Rationalizing defection in social dilemmas: The role of perceived efficacy. Presented at the Fourth Bi-annual International Conference on Social Dilemmas, University of Hokaido, Sapporo, Japan, March 1990.
- Vancouver, J., Rubin, B., & Kerr, N. L. (1989). Group sex composition and member motivation at a feminine task. Paper presented at the Annual Convention of the Midwestern Psychological Association, Chicago, May 4-6, 1989.
- Kerr, N. L. (1989). Pretrial publicity and juror behavior. Paper presented at the First Annual Conference on Groups, Texas A&M University, April 21, 1989, College Station, TX
- Kerr, N. L. (1989). Efficacy in social dilemmas. Paper presented at the Twelveth International Conference on Social Processes in Groups and Organizations. June 16-21, 1989, Nags Head, North Carolina.
- Kerr, N. L. & Sattler, D. N. (1988). Alternative models of social motives: Further implications of the might over morality hypothesis. Paper presented at the Third International Conference on Social Dilemmas, Harren, The Netherlands, July 25-29, 1988.
- Sattler, D. N. & Kerr, N. L. (1988). Solving social dilemmas: Role of individual motives in solution effectiveness. Paper presented at the Annual Convention of the Midwestern Psychological Association, Chicago, April 28-30, 1988.
- Kramer, G. P., & Kerr, N. L. (1987). Lab-simulation bias in juror judgments. Paper presented at the Annual Convention of the Midwestern Psychological Association, Chicago, May, 7-9, 1987.
- Kerr, N. L. (1987). Does my contribution really matter?: Perceived effectiveness in social dilemmas. Invited paper presented at the Annual Convention of the Midwestern Psychological Association, Chicago, May, 7-9, 1987.
- Kerr, N. L. (1987). Illusions of efficacy: Group size and social dilemmas. Paper presented at the International Conference on Small Groups, Organizations, and Networks, Nags Head, North Carolina, June, 1987.
- Kerr, N. L. (1987). Contemporary small group research in the U.S.: Old wine, new wine, and new bottles. Paper presented at the International Conference on Social Groups, London, July 13, 14, 1987. (Sponsored by the Office of Naval Research).
- Kerr, N. L. & Carroll, J. S. (1986). Pretrial publicity and judicial remedies: Can there be both free press and justice? Paper presented at the Conference on Responsibility and Justice (K. Shaver, Organizer), Tempe, Arizona, October 16, 1986.
- Kerr, N. L. (1986). Group size and member perceived effectiveness. Paper presented at the Nags Head Conference on Social Dilemmas & Justice, Nags Head, North Carolina, June, 1986.
- Kerr, N. L. (1986). The Poisson Model of juror decision making: Model and applications. Paper presented at the Juror Decision Making Conference (R. Hastie, Organizer), Evanston, Illinois, May 10, 1986.

- Hymes, R., Hymes, J., & Kerr, N. L. (1986). Communication and motivation losses in task groups. Paper submitted to the Annual Convention of the Midwestern Psychological Association, Chicago, May, 1986.
- MacCoun, R., & Kerr, N. L. (1986). The "liberation hypothesis" revisited: Extralegal bias in post-deliberation jury verdicts. Paper submitted to the Annual Convention of the Midwestern Psychological Association, Chicago, May, 1986.
- Kerr, N. L. (1986). Jury size and juror memory. Presented in the Symposium, "Jury size and juror motivation" (N. Kerr, Organizer), at the Annual Convention of the Midwestern Psychological Association, Chicago, May, 1986.
- Kerr, N. L. (1985). Social support and social influence. In the Symposium: "Influence processes in group decision making" (M. Kaplan, Chair). Annual Convention of the Society of Experimental Social Psychology, Evanston, October, 1985.
- Kerr, N. L. & Hymes, J. (1985). Role expectations and social dilemmas. Paper presented at the Conference on Social Dilemmas (D. Schroeder, Organizer), Fayetteville, Arkansas, May, 1985.
- MacCoun, R. & Kerr, N. L. (1985). The leniency bias in jury deliberations: A burden of proof explanation. Paper presented at the Annual Convention of the Midwestern Psychological Association, Chicago, May, 1985.
- Kerr, N. L. (1985). The Social Decision Scheme Model: A missionary's position. Paper presented at the Fifth Annual Conference on Small Groups, Nags Head, North Carolina, June, 1985.
- Kerr, N. L., & Huang, J. Y. (1984). Using predictors of individual decisions to predict group decisions: A thought experiment. Paper presented at the Annual Convention of the Society of Experimental Social Psychology, Snowbird, Utah, November, 1984.
- Kerr, N. L., & Huang, J. Y. (1984). Predicting group vs. individual decisions: A thought experiment. In a symposium, "Thought experimentation on group decision making" (N. Kerr, Organizer), presented at the Annual Convention of the American Psychological Association, Toronto, August, 1984.
- Kerr, N. L., & MacCoun, R. (1984). Procedures and jury decision making: Polling method and hung juries. In a symposium, "Procedure and participation in organizations" (E. A. Lind, Organizer), presented at the Annual Convention of the American Psychological Association, Toronto, August, 1984.
- Kerr, N. L., & MacCoun, R. (1984). Sex roles and member task motivation in small groups. Paper presented at the Fourth Annual Conference on Small Groups, Nags Head, North Carolina, June, 1984.
- Kerr, N. L., & MacCoun, R. (1984). Role expectations in social dilemmas: Sex roles and task motivation in groups. Paper presented at the Social Dilemma Workshop, May 5-7, 1984, Groningen, The Netherlands (D. M. Messick, C. Rutte, and H. Wilke, Organizers).
- MacCoun, R., Kerr, N. L., & Jackson, L. (1984). Target gender as a moderator of the perception of traditional and liberal sex role attitudes. Presented at the Annual Convention of the Midwestern Psychological Association, Chicago, May, 1984.

- Kerr, N. L., & MacCoun, R. (1984). Group sex composition and member motivation: Effects of relative task ability. Presented at the Annual Convention of the Midwestern Psychological Association, Chicago, May, 1984.
- Kerr, N. L., & MacCoun, R. (1983). The study of jury deliberations: A social transition scheme approach. Paper presented at the Bi-annual Convention of the American Psychology-Law Society, Chicago, October, 1983.
- Kerr, N. L. (1983). Issue importance, group polarization, and social decision schemes. Symposium: "Social Decision Schemes and Opinion Change," (D. Nagao & D. Vollrath, Chairs). Presented at the 1983 American Psychological Association Convention, Los Angeles.
- Kerr, N. L., & MacCoun, R. (1983). Social support and momentum in group decision making. Presented at the 1983 American Psychological Association Convention, Los Angeles.
- Kerr, N. L. & MacCoun, R. (1983). Studies of the group decision making process: Group size and issue importance. Paper presented at the Third International Conference on Group Processes, Nags Head, North Carolina, June, 1983.
- Stults, D., Messe, L., & Kerr, N. L. (1983). Belief discrepant behavior and the bogus pipeline: Impression management or arousal attribution? Paper presented at the Annual Convention of the Midwestern Psychological Association, Chicago, may, 1983.
- Kerr, N. L. (1983). Social dilemmas in task groups: Studies of group motivation losses. Invited paper at the Annual Convention of the Midwestern Psychological Association, Chicago, May, 1983.
- Kerr, N. L., & MacCoun, R. (1983). Group sex composition and member motivation: Effects of partner expectations and motivation to comply. Paper presented at the Annual Convention of the Midwestern Psychological Association, Chicago, May, 1983.
- Kerr, N. L. (1982). Motivation losses in task performing groups. Paper presented at the annual convention of the Society of Experimental Social Psychology, Nashville, Indiana, October, 1982.
- Kerr, N. L., Bull, R., MacCoun, R., & Rathborn, H. (1982). Effects of victim attractiveness, care, and disfigurement on the judgments of American and British mock jurors. Presented at the International Conference on Law and Psychology, Swansea, Wales, July, 1982.
- Kerr, N. L. (1982). The effects of social support and defections on group member opinion and thinking. Presented at the Second International Conference on Small Group Processes, Nags Head, North Carolina, June, 1982.
- Kerr, N. L. (1982). The effects of jury size on jury deliberation. Presented at the Annual Convention of the Law & Society Association, Toronto, June, 1982.
- Kerr, N. L. (1981). The effects of group sex composition on member motivation. International Conference on Small Group Processes, Nags Head, North Carolina, June, 1981.
- Kerr, N. L. & Sullaway, M. E. (1980). Group motivation losses: Free rider effects. Annual Convention of the American Psychological Association, Montreal, September, 1980.

- Kerr, N. L. (1980). Effects of prior jury experience on juror behavior. Annual Convention of the Law and Society Association, Madison, May, 1980.
- Kerr, N. L. (1980). Path independence and stationarity of the group decision making process. West Coast Conference on Small Group Research, San Francisco, March, 1980.
- Kerr, N. L. (1979). Increasing the penalty prescribed by law: Psychological and policy implications. Symposium: "Psychology and public policy." (P. Houlden, Chair). Annual Convention of the American Psychological Association, New York, September, 1979.
- Kerr, N. L. & Bruun, S. E. (1979). Alternative explanations for the social loafing phenomenon. West Coast Conference for Small Group Research, Anaheim, 1979.
- Rich, J. D. & Kerr, N. L. (1979). Relation of self-rated physical attractiveness to the rated attractiveness of others. Annual Convention of the Western Psychological Association, San Diego, April, 1979.
- Bruun, S. & Kerr, N. L. (1979). Ringlemann revisited: Generality and explanation. Annual convention of the Western Psychological Association, San Diego, April, 1979.
- Kerr, N. L. (1978). (Chair and organizer), Symposium: "Theory and research at the psychology-law interface." Presented at the Annual Convention of the Society of Experimental Social Psychology, Princeton, 1978.
- Kerr, N. L. & Anderson, A. B. (1978). Defendant/juror religious similarity and mock jurors' verdicts. Annual Convention of the American Psychological Association, Toronto, August, 1978.
- Kerr, N. L. (1978). Social transition schemes: Model, method, and applications. International Symposium on Group Decision Processes, Gunzberg, West Germany, August, 1978. (H. Brandstatter, Chair)
- Kerr, N. L. (1978). Group polarization vs. depolarization. West Coast Conference on Small Group Research, San Francisco, April, 1978.
- Oliver, D., Nerenz, D., & Kerr, N. L. (1978). Personal space at the racetrack: A field test of an attributional model. Annual Convention of the Western Psychological Association, San Francisco, April, 1978.
- Kerr, N. L. (1977). Further evidence on the persuasive-argument theory explanation of "shift without discussion". Annual Convention of the Western Psychological Association, San Francisco, California, August, 1977.
- Kerr, N. L., Graves, J., & Harmon, D. (1977). Contrast effects on strength of evidence by mock jurors. Annual Convention of the American Psychological Association, San Francisco, August, 1977.
- Kerr, N. L., Nerenz, D., & Herrick, D. (1977). Role playing and the study of jury behavior. Symposium: "Mock trial research and considerations of external validity" (M. T. Nietzel, Chair). Annual Convention of the American Psychological Association, San Francisco, August, 1977.
- Kerr, N. L., Herrick, D., & Jordan, J. (1977). Forming impressions of credibility. Annual Convention of the Western Psychological Association, Seattle, April, 1977.
- Kerr, N. L. & Yukelson, D. (1977). Audience size and social facilitation. Annual Convention of the Western Psychological Association, Seattle, April, 1977.

Kerr, N. L. (1977). Social transition schemes: A model of the group decision-making process. West Coast Conference on Small Group Research, Sacramento, April, 1977.

Kerr, N. L. (1977). Current research on the psychology of the courtroom. Address to the San Diego Psychology Law Society, March, 1977.