

Curriculum Vitae for Michael Conlin

Business Address

Department of Economics
Michigan State University
210F Marshall-Adams Hall
East Lansing, MI
(517) 355-0285
conlinmi@msu.edu

Title

Professor

Academic Background

Ph.D., Economics, University of Wisconsin-Madison, December, 1995
Dissertation: Three Essays in Applied Game Theory

M.S., Economics, University of Wisconsin-Madison, 1992

M.B.A., Finance, University of Illinois-Champaign/Urbana, 1988

B.S., Mechanical Engineering, University of Notre Dame, 1985

Work Experience

Professor of Economics, Michigan State University, 2009-
Associate Professor of Economics, Michigan State University, 2005-2009
Associate Professor of Economics (with tenure), Syracuse University, 2004-2005
Assistant Professor of Economics, Syracuse University, 2000-2004
Assistant Professor of Economics, Cornell University, 1995-2000
Teaching & Research Assistant, University of Wisconsin, 1991-1994
Mechanical Engineer, Sargent & Lundy Engineers, 1988-1990

Research Fields

Applied Game Theory, Public, Industrial Organization, Education Finance

Publications

“Inference by College Admission Departments”, with Stacy Dickert-Conlin, *Journal of Economic Behavior and Organization*, forthcoming.

“Impacts of New School Facility Construction: An Analysis of a State-Financed Capital Subsidy Program in Ohio” with Paul Thompson, *Economics of Education Review*, forthcoming.

“System Inequities in Special Education Financing” with Meg Jalilevand, *Journal of Education Finance*, 41, Summer 2015.

“Michigan and Ohio K-12 Education Financing Systems: Inefficiencies and Outcomes” with Paul Thompson, *Education Finance & Policy*, 9(4), Fall 2014.

“Voluntary Disclosure and the Strategic Behavior of Colleges”, with Stacy Dickert-Conlin and Gabrielle Chapman, *Journal of Economic Behavior and Organization*, Volume 96, December 2013, Pages 48-64.

“The Effect of an Agent’s Expertise on National Football League Contract Structure”, with Joe Orsini and Meng-Chi Tang, *Economic Letters*, Volume 121, Issue 2, November 2013, Pages 275-281.

“The Deer Hunter: The Unintended Affects of Hunting Regulations”, with Stacy Dickert-Conlin and John Pepper, *The Review of Economics and Statistics*, 91(1): 178-187, February 2009.

“The Performance of the Pivotal Voter Model in Small-Scale Elections: Evidence from Texas Liquor Referenda”, with Steve Coate and Andrea Moro, *The Journal of Public Economics*, 92(2-3): 582-596, April 2008.

“Projection Bias in Catalogue Orders” with Ted O’Donoghue and Timothy Vogelsang, *The American Economic Review*, 97(4): 1217-1249, September 2007.

“Entry Detering Capacity in the Texas Lodging Industry”, with Vrinda Kadiyali, *Journal of Economics and Management Strategy*, 15(1): 167-185, Spring 2006.

“Discrimination in Hiring v. Retention and Promotion: An Empirical Analysis of Within Firm Treatment of Workers in the NFL”, with Patrick Emerson, *The Journal of Law, Economics and Organization*, 22(1): 115-136, April 2006.

“The Effect of Alcohol Prohibition on Illicit Drug Related Crimes: An Unintended Consequence of Regulation”, with Stacy Dickert-Conlin and John Pepper, *The Journal of Law and Economics*, XLVIII(1): 215-234, April 2005.

“A Group Rule-Utilitarian Approach to Voter Turnout: Theory and Evidence”, with Steve Coate, *The American Economic Review*, 94(5): 1476-1504, December 2004.

“The Performance of REIT-owned Properties and the Impact of REIT Market Power”, with Peter Brady, *The Journal of Real Estate Finance and Economics*, 28(1): 81-95, January 2004.

“The Social Norm of Tipping”, with Ted O’Donoghue and Mike Lynn, *Journal of Economic Behavior and Organization*, 52(3): 297-321, November 2003.

“Multi-Dimensional Separating Equilibrium and Moral Hazard: An Empirical Study of National Football League Contract Negotiations”, with Patrick Emerson, *The Review of Economics and Statistics*, 85(3): 760-765, August 2003.

“Reputation in Bargaining: National Football League Contract Negotiations”, *Economic Inquiry*, 40(2): 241-259, April 2002.

“Slippery When Wet: The Effects of Local Alcohol Access Laws on Highway Safety”, with Reagan Baughman, Stacy Dickert-Conlin and John Pepper, *Journal of Health Economics*, 20(6), 1089-1096, November 2001.

Reprinted in John H Cawley and Donald S. Kenkel, eds, *The Economics of Health Behaviors*, Edward Elgar Publishing Inc., 2008.

“Strategic Delegation and Delay in Negotiations Over the Bargaining Agenda”, with Taiji Furusawa, *Journal of Labor Economics*, 18(1): 55-73, January 2000.

“Empirical Test of a Separating Equilibrium in National Football League Contract Negotiations”, *Rand Journal of Economics*, 30(2): 289-304, Summer 1999.

“Peer Group Microlending Programs in Canada and the United States”, *Journal of Development Economics*, 60(1): 249-269, October 1999.

Working Papers

“Equity and Unrestricted Funds in Special Education” with Margaret Jalilevand, at *Journal of Education Finance*.

“Ballot Order, Ballot Roll-Off and Home Sales: Evidence from Local Referenda in Ohio” with Walter Melnik & Paul Thompson.

“Capital and Operating Expenditures for School Districts” with Paul Thompson.

“Candidacy Decision and Incumbency Advantage” with Walter Cooke, Nicholas Vogt and Brian Swets.

“The Effect of Franchising on Competition: An Empirical Analysis”.

“Love at what Price?” with Stacy Dickert-Conlin and Melissa Koenig.

Teaching Experience

Graduate Microeconomics, Graduate Theory Industrial Organization, Graduate Empirical Industrial Organization, Applied Economics (MBA students), Introductory Microeconomics, Intermediate Microeconomics, Undergraduate Industrial Organization

Referee

American Economic Review (AER Excellence in Refereeing Award, 2007-2008), Journal of Political Economy, Review of Economic Studies, Journal of Labor Economics, Journal of Development Economics, Journal of Public Economics, The Review of Economics and Statistics, International Economic Review, National Science Foundation Proposal, International Journal of Industrial Organization, Southern Economic Journal, Economic Inquiry, Industrial Relations, Journal of Sports Economics, Labour Economics, Journal of Comparative Economics, Industrial and Labor Relations Review, Journal of Urban Economics, Journal of the European Economic Association, Journal of Law, Economics and

Organizations, Journal of Applied Economics, Social Sciences and Humanities Research
Council of Canada Proposal