You are an accomplished and successful real estate agent and as you begin to get older, you start to think about retiring to someplace warm and comfortable. The idea of working (and eventually retiring) on the island of Hawaii is very appealing, so you make the move and land a good job at the most popular agency in the state.

Big Trouble! You, having lived in Michigan and having had a sub-par educational experience, really have no idea what volcanoes are about, and what some concerns people looking for houses might have. Since there are active volcanoes on nearly all the islands, selling a house without knowing about the dangers of volcanoes is rather silly.

Your task is to compile a listing of information (like you might find in a brochure) that would be important for a homeowner to know about the proximity of volcanoes to their future homes. Keep in mind that you still want to sell homes (see if you can put a realistic, positive spin on the situation).

Some hints and ideas to consider

- Would homeowners need special insurance?
- Who says whether a volcano is dormant, or not going to erupt?
- What is the likely, realistic risk of danger and damage to the homeowner or their property?
- What ideas and information should you put in your brochure to help “educate” prospective buyers?
- Use your book, use the web, and think about how to best sell homes while telling the truth.