If you wish to buy, but cannot attend and wish to support 4-H, you can do so by calling the 4-H Office or one of the Holland Livestock Committee Members listed below:

Emily & Ben Barnes 218-0780
Lori Besteman 896-8424
Arlyn Bohl 875-7559
Gerry & Wayne Burns 842-1465
Rick & Dawn Clapp 875-2114
Phil & Heidi Ferwerda 895-4044
Mark Haveman 510-7339
Sara Hosteter-Smith 662-4188
Cheryl & Randy Holstege 875-8585
Susan Blaszak 218-1986
Linda & Patrick Mitchell 875-7494
John Morren 772-6805
Anna Kay Mulder 204-0552
Amber Raak 875-8757
Marilyn & Wayne VanOss 886-6317
Austin Morren 218-6165
Nick Van Der Zwaag 928-8520

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Q. WHAT IS THE 4-H LIVESTOCK AUCTION?
A. The 4-H livestock auction is the culmination of a long project year for many 4-H members. At the auction, they have the opportunity to sell their animals and learn first hand how the marketing process works. It is an educational process that begins with the selection of an animal many months before and continues until the animal is shipped to a slaughter house for you at the end of the fair, or you take home a dairy feeder calf to raise for slaughter later.

Q. WHY SHOULD I PURCHASE AN ANIMAL FROM THE 4-H LIVESTOCK AUCTION?
A. You will receive personal satisfaction through:
1. Helping to promote 4-H youth "learn by doing" programs.
2. Obtaining high quality meat for your freezer or locker.
3. Free advertising you will receive as a buyer, both in various newspapers and the 4-H show book.

Q. WHAT TYPES OF ANIMALS WILL BE SOLD?
A. Steers, sheep, swine, meat goats and dairy beef feeders.

Q. AS A POTENTIAL BUYER, SHOULD I PLAN TO ARRIVE EARLY?
A. It's a good idea to arrive early enough to view the sale animals and/or talk to the 4-H members/owners (Livestock auction booklets will be available at the clerk's table). A sign-up table will be in the show area so that you can obtain a buyer's number. Dinner will be provided one hour before the sale begins.

Q. CAN MORE THAN ONE PERSON PURCHASE THE SAME ANIMAL?
A. Yes but make sure you provide all names, addresses and phone number to the clerk.

Q. SO, I'VE BOUGHT AN ANIMAL - NOW WHAT?
A. You will be asked to sign a bill of sale and indicate the following.
1. Indicate whether you'd like the animal processed for your personal use, resold at a stock yard or donated to charity.
2. Indicate your choice of processor, livestock yard or charity
3. Indicate method of payment. You can either pay at the auction or be billed later.

Q. WHO WILL HANDLE MY PAYMENT AND/OR BILLING QUESTIONS?
A. Macatawa Bank will be clerking the sale. The bank will send you a bill following the sale, or you may pay that evening by check only.

Q. HOW DO I TRANSPORT THE ANIMAL TO THE PROCESSING PLANT OR LIVESTOCK YARD?
A. 4-H coordinates free trucking on the Saturday morning after the livestock auction sale for all animals being processed or resold. Feeder calves may be picked up by the buyer on Saturday.

Q. IF I DECIDE TO HAVE MY ANIMAL PROCESSED, WHAT DO I NEED TO DO?
A. Indicate on the bill of sale your processing plant choice. Contact the processor Monday morning following the auction sale to inform them of the number and species of the animals you're having processed at their plant, with instructions on types of cuts, thickness, packaging materials, etc. that you desire. Make arrangements to pick up your packaged meat from the processor.

Q. I'D LIKE TO HELP MORE THAN ONE MEMBER BUT MY RESOURCES ARE LIMITED. IS THERE A WAY I CAN ACCOMPLISH MY GOAL?
A. Yes you can use add-a-bid to add any dollar amount OR you can bid on the Ottawa County 4-H Council hog. Proceeds will benefit the entire 4-H program in Ottawa County.

Q. CAN I BUY AN ANIMAL AND NOT KEEP IT?
A. Yes. You have three options:
1. You can market your animal. This means reselling it to a second buyer. Trucking and reselling will be handled for you. You will receive a check in the mail from the second buyer, less any marketing fee.
2. You can donate your animal back to 4-H. If you choose to do this, indicate your decision to the auctioneer or the ring personnel at the time your final bid is taken. You should then check with the clerk to finalize payment.
3. You may donate your animal to charity.

Q. WHAT ARE MY COSTS COMPARED TO MARKET?
A. Based upon the 2010 averaged cost per head:

<table>
<thead>
<tr>
<th>Animal</th>
<th>4-H Auction</th>
<th>AV.MKT.Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Hogs</td>
<td>$ 500.00</td>
<td>$ 221.00</td>
</tr>
<tr>
<td>Lambs</td>
<td>297.00</td>
<td>169.00</td>
</tr>
<tr>
<td>Steers</td>
<td>1,800.00</td>
<td>1104.00</td>
</tr>
<tr>
<td>Feeder Calf</td>
<td>560.00</td>
<td>500.00</td>
</tr>
<tr>
<td>Goat</td>
<td>176.00</td>
<td>70.00</td>
</tr>
</tbody>
</table>

Q. WHAT IS LIVE WEIGHT VS. HANGING WEIGHT, AND WHAT KIND OF YIELD CAN I EXPECT:
A. Live weight is the weight of the animal before killing it. The hanging weight or carcass weight is the weight of the slaughtered animal as it hangs from the rail. At this state, the hide and viscera have been removed. The animal is then taken down and cut into saleable meat. The following are examples of average yields:

- A 1,200 lb. steer = 720 lb. carcass = 575 lbs. of saleable meat
- A 230 lb. hog = 172 lb. carcass = 138 lbs. saleable pork